

14/10/2014

Dear Champagne Lovers,

Come discover some **artisan / small producer champagne**, which have handcrafted their limited quantities of champagne from individual villages and parcels where the inherent qualities of the vineyards imprint themselves into the wines. These champagnes emphasises what is known as the “**terrior**” – or individual geographic qualities of each chamapgne which makes each champagne unique and special. These champagnes houses will use grapes from their own vineyards, unlike the big champagne houses which may use grapes sourced from other wine growers to make their champagne. Another appeal of these champagnes are their **exceptionally good value for their own terrior**. Please take a good study for the brief introduction of each champagne and make your selection to try each of them!!!!



Andre Clouet - Clouet family owns 8 hectares of vines in preferred mid-slope vineyards in grand Crus Bouzy and Ambonnay, and has excelled as a Pinot Noir specialist even within Bouzy, an appellation specifically celebrated for the quality of its Pinot Noir. The wines are cellared under the family's 17th century village house – built by an ancestor who acted as printer to Louis X V's royal court at Versailles! Respect for terrior is evident in these traditionally-crafted wines, offering an expansive, historically-reflective expression of the appellation. Clouet Champagnes are rich, concentrated expressions of pinot noir that manage to retain elegance and finesse.

Wine	Vintage	Size	Rating	Retail	VIP
Andre Clouet Grand Reserve Brut NV	NV	750 ml	---	\$475	\$415
Andre Clouet Silver Brut NV	NV	750 ml	RP91/WS89	\$485	\$425
Andre Clouet Silver Brut NV	NV	1500 ml	RP91/WS89	\$940	\$860
Andre Clouet Rose NV	NV	750 ml	WS 87	\$500	\$445
Andre Clouet Millesime 2004	2004	750 ml	---	\$580	\$510
Andre Clouet Millesime 2002	2002	750 ml	RP90	\$610	\$470
Andre Clouet 1911 NV	NV	750 ml	RP 93+	\$900	\$780



Champagne Francois Bedel & Fils - owner-producer from the Marne Valley, cultivates 840 hectares (20,75 acres) of 20-60 year old vines. The variety of our vineyard's sub-soils permit us to create different bleds from each terrior. These different organic cuvées are the tangible manifestation of stringent practices that bring out and intensify the qualities and distinguishing characteristics of the terrior. The passion for nature and plants, and our desire to transmit healthy and productive land to future generations, have led to cultivate the entirety of the vineyard with Bio-dynamic methods since 1998.

Wine	Vintage	Size	Rating	Retail	VIP
BEDEL Francoise, Comme Autrefois 2000	2000	750 ml	---	\$690	\$620
BEDEL Francoise, Cuvee Origin'Elle NV	NV	750 ml	---	\$370	\$310
BEDEL Francoise, Entre Ciel et Terre NV (2005) - disgorgement in Aug 2012	NV	750 ml	RP90	\$490	\$430
BEDEL Francoise, L'Ame de la Terre 2003 (67% PM, 17% PN, 16% C)	2003	750 ml	---	\$600	\$540

Raphaël Bérèche has been working alongside his father Jean-Pierre at their nine-hectare estate of Bérèche et Fils since 2004, and today he is gradually getting more involved by putting an increasingly personal signature on this thoroughly-run Domaine. The Bérèche own vines in various distinct sectors of Champagne: the area around Ludes and Craon de Ludes; also in Ormes in the Petite Montagne, around Mareuil-le-Port, on the left bank of the Vallée de la Marne and they recently acquired a portion of Grand Cru in Mailly. Their vines are equally composed of Chardonnay, Pinot Noir and Pinot Meunier. Since 2007 a portion of the vineyard has been converted to biodynamics.

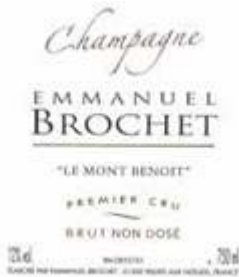


Wine	Vintage	Size	Rating	Retail	VIP
BERECHE Raphael, Blanc de Blanc Cramant Grand Cru 2002	2002	750 ml	---	\$730	\$670
BERECHE Raphael, Brut Reserve NV	NV	750 ml	JR16.5	\$400	\$290
BERECHE Raphael, Les Beaux Regards Chardonnay 2009 (Lot n 2009DEC12)	2009	750 ml	RP92	\$480	\$440



Cedric Bouchard is an enthusiastic and talented young grower who established his own Champagne House, Roses de Jeanne in 2000. At the time he started out as the smaller owner to produce his own label, with a total 1.09ha under vines. He has since emerged as one of the most promising, small Champagne producers, based in Aube. Youthful ideals have prompted Cédric to eschew the methodology of his family and to set out on his own, practising a viticulture which is in essence (although not formally certified) bio-dynamic.

Wine	Vintage	Size	Rating	Retail	VIP
BOUCHARD Cedric, Roses de Jeanne, Cote de Bechalin 2007	2007	750 ml	---	\$590	\$530



Emmanuel Brochet began transitioning to organic farming soon after he took over in 1997 and by 2005 he stopped using all synthetic treatments. He sold his fruit to negociants until 2003, when he made his first wine under his own label. In 2008 he began the process of organic certification by Ecocert. While he doesn't believe that organic viticulture will always necessarily result in better wine, he does it out of respect for the land. "The way I came to organic farming was not through any sort of militant philosophy, but through the pleasure of wine," he says. "If you take pleasure in what you do, and if your environment gives you pleasure, your work will be better. It's a question of harmony."

Wine	Vintage	Size	Rating	Retail	VIP
BROCHET Emmanuel, Le Mont Benoit Extra Brut 2009	2009	750 ml	JR16.5	\$530	\$360



Champagne Cl. de la Chapelle was founded in 1948 by a few vine-growers wishing to join forces to market their production and add value to their work. Our group now numbers 23 independent vine-growers, heirs to the original founders and all anxious to preserve the union spirit of the beginnings. Their production is in the purest champenois tradition meaning it is always seeking to Villiedommange is a 1er Cru-rated village on the west side of the Mountain of Reims, an area all the more favourable to growing black grapes. Hence, a large proportion of "pinot meunier" and "pinot noir" varieties with comparatively little "chardonnay" (white grapes).

Wine	Vintage	Size	Rating	Retail	VIP
CHAMPAGNE CL. DE LA CHAPELLE, Cuvee Instinct 1er Cru Brut NV	NV	750 ml	JR17	\$290	\$240



Chartogne-Taillet's Champagne are vinified and aged in the cellars under the family's house in Merfy. All of the winemaking processes, from pressing to bottling to disgorgement, are done on the premises, ensuring the quality of each cuvee. Chartogne-Taillet always search for the individual identity of their soils, allowing wines to reveal an authentic and representative character unique in Merfy. Each wine is monitored and evaluated according to its character and capacity for aging. It is then disgorged with minimal intervention, and dosed at a level that varies from one wine to the next, determined by tasting. This preserves the optimum quality and individual expression of each champagne.

Wine	Vintage	Size	Rating	Retail	VIP
CHARTOGNE TAILLET, St Anne NV (50% Chardonnay, 50% Pinot Noir)	NV	750 ml	RP90/JR17.5	\$300	\$245



TH&V Demarne Frison - The initials on the label stands for Thierry de Marne and Valerie Frison, they are leading Aube growers inspired by their friend Bertrand Gautherot's success with Vouette et Sorbée, stopped selling their grapes to others and released their own set of wines starting with the 2007 vintage. The first release was **Goustan**, a blend of pinot noir and chardonnay, followed by a blanc de blancs called **Lalore**. Both were fermented in barrique and bottled without dosage.

Wine	Vintage	Size	Rating	Retail	VIP
DEMARNE FRISON, Cuvee Goustan, Brut Nature NV	NV	750 ml	---	\$430	\$370
DEMARNE FRISON, Cuvee Lalore, Blanc de Blancs NV Disg. 2011. R09	NV	750 ml	---	\$510	\$450



Olivier Horiot is a young man that has taken over the estate of his father Serge in 1999. He immediately started using organic and some biodynamic practices and reoriented the winemaking to being more terroir-focused. In order to make the Rosé des Riceys, Olivier does a very strict selection of grapes from two separate sights - en Valingrain and en Barmont - vinifying them separately. The wines start with about 10% of the grapes that are foot-trodden at the bottom of the cuve, then whole bunches are added. Macerations usually last 5-6 days with pumping over twice a day. After the wine is racked into older barrels, it remains there for a few years before being bottled without fining or filtration.

Wine	Vintage	Size	Rating	Retail	VIP
HORIOT Olivier, Champagne "Seve Blanc de Noirs" 2008	2008	750 ml	---	\$490	\$430



Benoit Lahaye is located in Bouzy, a village in the region of the montagne de Reims, classified Grand Cru. He works in the winery with his wife Valérie and their two sons. The domaine, which covers a surface area.. Bouzy brings structure, power and fruit while Ambonnay brings acidity and roundness. The domaine is mainly planted with Pinot Noir vines (just under 90%) on South - South West facing slopes. The vines average 35 to 40 year old. In addition, a 0.2 ha parcel of 50-year old chardonnay vines is planted in Voipreux, in the southern Côte des Blancs. Since it is far away from Bouzy, these vines are worked by Pierre Larmandier. Lahaye family has been making Champagne since the 1930's. The total production is less than 40.000 bottles per year.

Wine	Vintage	Size	Rating	Retail	VIP
LAHAYE Benoit, Coteaux Champenois Rouge 2011	2011	750 ml	---	\$360	\$300



Laherte Frères was founded in 1889 by Jean-Baptiste Laherte, although the Laherte family sold grapes to the local cooperative for many years. Michel Laherte, the father of current proprietors Thierry and Christian Laherte, began to bottle champagne under his own label, and when brothers Thierry and Christian took over the estate, they appropriately changed the name back to Laherte Frères. All the wines are estate-grown.

Wine	Vintage	Size	Rating	Retail	VIP
LAHERTE, Blanc de Blanc Non Dose NV	NV	750 ml	RP91	\$390	\$330
LAHERTE, Brut Ultradition NV	NV	750 ml	---	\$380	\$320



Lancelot-Royer is one of the last at which everything is still done by hand, from vineyard work to riddling and bottling. This sort of attention to detail and quality is a lost art in Champagne. As Lancelot Champagne is not fermented in barrel, the wine offers an honest reflection of the character of Chardonnay and the influence of Cramant's chalky terroir. Aromas and flavors derive only from the grape: the harmony of sweetness, refreshing citrus flavors and salinity ('minerality') are a product of the soil and the year's weather.

Wine	Vintage	Size	Rating	Retail	VIP
LANCELOT ROYER, Blanc de Blancs Cuvée des Chevaliers, Grand Cru NV	NV	750 ml	RP91	\$360	\$300
LANCELOT ROYER, Cuvée de Réserve RR NV	NV	750 ml	---	\$310	\$260



Denis Varnier is only the third generation of winemakers at this estate, but grape growing in the Fannière family dates back to 1860. Although the estate is small at just over 4 hectares, Varnier-Fannière's holdings are impressive, averaging 45 years in age. Denis' holdings are in three grand cru villages in the northern Côte des Blancs. He has as much land in Cramant as he does in Avize, with a smaller holding in the village of Oiry. His wines are precise and terroir expressive, in the direction of Avize "graphite", while also being delicious and pleasurable. They exude class and fastidious detail. For a taste of absolute Avize, taste the Cuvée Saint Denis hailing from a single-site of 70 year-old vines, from the monocru Clos de Grand Pere.

Wine	Vintage	Size	Rating	Retail	VIP
VARNIER FANNIERE, Blanc de Blancs, Cuvée St Denis Grand Cru NV	NV	750 ml	RP93	\$380	\$320

All wines subject to final confirmation and on first come first serve basis. Stock is limited. Promotion offer lasts until Nov 15, 2014

Wine Deals Spot Offer

www.winedeals.com.hk – Please visit our website **every day** for daily spot offer!!!

Click the wine name or photo to purchase directly

Moët & Chandon Imperial Brut NV (Mini-Moët) 20cl

Retail: \$154/btl

Wine Deals Offer:

\$1,416 for 12 btls (\$118/btl)

**\$ 768 for 6 btls (\$128/
btl)**



VIRBANT · GENEROUS · ALLURING

Grape Varietals:

Pinot Noir, Pinot Meunier, Chardonnay

Color:

Golden straw yellow with green highlights

Tasting Notes:

- Vibrant intensity of green apple and citrus fruit
- Freshness of mineral nuances and white flowers
- Elegance of blond notes (brioche, cereal, fresh nuts)
- Delicious sumptuousness of white-fleshed fruits (pear, peach, apple)
- Alluring caress of fine bubbles
- Soft vivacity of citrus fruit and nuances of gooseberry